



PRESS RELEASE

# Ekinops Announces Reseller Partnership with Fujitsu

Ekinops' OTN switches will become the newest offering in the Fujitsu Optical Networking Portfolio

**Paris, 28 February, 2022 – Ekinops (Euronext Paris - FR0011466069 – EKI)**, a leading supplier of optical transport and network access solutions, is partnering with [Fujitsu](#), a leading provider of network digital transformation solutions. Fujitsu will integrate the Ekinops next generation OTN compact modular switches into the Fujitsu 1FINITY™ open optical networking portfolio, giving service providers even more choice and flexibility in open networking solutions.

The Ekinops ETSc, an OTN compact platform optimized for metro and metro-access services, provides greater scaling capacity for optical networks from 1GbE to 200G, while giving service providers more choice in open networking solutions. Virtuora®, Fujitsu's multi-layer, multi-vendor control and orchestration software platform, will provide automated and seamless network operations for the Ekinops platform. In addition to scalability and flexibility, the compact form factor delivers operational efficiencies to service providers.

"Fujitsu's partnership with Ekinops is part of our continuous strategy to create an industry-leading, open networking ecosystem for service providers worldwide," said **Paul Havala, head of the optical business unit at Fujitsu Network Communications, Inc.** "We are proud to offer our customers new solutions that comply with our high performance, quality and reliability standards."

"The combination of our high-performance OTN products integrated with Virtuora® is a best-in-class next-generation solution. North American service providers now have a flexible, scalable, future-proof system using state-of-the-art technology for operation and management," added **Kevin Antill, Group VP heading North America at Ekinops.**

Learn more at Fujitsu booth #5325 during [OFC 2022](#), March 8-10 in San Diego.

Datasheets and video can be found [here](#).



ENDS

## Contact

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## About EKinOPS

Ekinops is a leading provider of open and fully interoperable Layer 1, 2 and 3 solutions to service providers around the world. Our programmable and highly scalable solutions enable the fast, flexible and cost-effective deployment of new services for both high-speed, high-capacity optical transport as well as virtualization-enabled managed enterprise services.

Our product portfolio consists of three highly complementary product and service sets: EKinOPS360, OneAccess and Compose.

EKinOPS360 provides optical transport solutions for metro, regional and long-distance networks with WDM for high-capacity point-to-point, ring and optical mesh architectures, and OTN for improved bandwidth utilization and efficient multi-service aggregation.

OneAccess offers a wide choice of physical and virtualized deployment options for Layer 2 and Layer 3 access network functions.

Compose supports service providers in making their networks software-defined with a variety of software management tools and services, including the scalable SD-WAN Xpress.

As service providers embrace SDN and NFV deployment models, Ekinops enables future-proofed deployment today, enabling operators to seamlessly migrate to an open, virtualized delivery model at a time of their choosing.

A global organization, Ekinops (EKI) - a public company traded on the Euronext Paris exchange operates on four continents.

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For more information, visit <http://www.ekinops.com/>



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