Adamo deploys Ekinops FlexRate™ solution to help network expansion into Spain's rural areas

PRESS RELEASE

Paris, October 14th, 2020 — [Ekinops](#) (Euronext Paris - FR0011466069 – EKI), a leading supplier of advanced optical transport systems and access network solutions for service providers and enterprises, today announces that telecom operator Adamo has chosen its FlexRate™ optical transport solution as part of a €250 million infrastructure investment which will deliver high-speed fiber optic internet and telecommunications services to homes and businesses in less densely populated areas across Spain.

"*Adamo's mission is to provide greater internet connectivity to Spain's rural areas and smaller cities which are not well served by other operators,*" says **Martin Czermin, CEO, Adamo.** "*Central to this mission is extending our backbone network and this cannot happen without a trusted supplier. Working with Ekinops is helping us to provide competitive and future-proofed high-speed optical fiber services to the market at the lowest cost per bit, with better than the required reliability.*"

Growing at an average rate of 25,000 new connections per month, Adamo plans to extend its reach to over 1.5 million households within Spain's least populated municipalities. To support this plan, Adamo is currently deploying the Ekinops 200G FlexRate™, a high-capacity optical transport platform which provides native 100 Gbps services. In combination with the aggregation of multiple 10GbE clients together on a single high-speed 200 Gbps link, it significantly lowers the cost-per-bit and operational expenditure, in addition to providing vital 400G and 600G compliance to accommodate future network growth. Ekinops' Celestis NMS (Network Management System) is also installed to monitor the network infrastructure to prevent outages and minimize service disruption.

"*Adamo's aim to provide high-quality internet and telecom services outside of key cities is admirable, and especially poignant in today's world where connectivity to work and loved ones is crucial,*" says **Frank Dedobbeleer, Group Vice President Sales EMEA & APAC at Ekinops**. "*This seven figure implementation demonstrates how Ekinops can work with service providers to strengthen their optical fiber network with a robust, efficient solution which is able to overcome complex requirements such as Adamo's. We look forward to providing continued support as the company works towards its business goals.*"

For more information about the Ekinops360 portfolio, please visit: https://www.ekinops.com/

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About EKINOPS

Ekinops is a leading provider of open and fully interoperable Layer 1, 2 and 3 solutions to service providers around the world. Our programmable and highly scalable solutions enable the fast, flexible and cost-effective deployment of new services for both high-speed, high-capacity optical transport as well as virtualization-enabled managed enterprise services.

Our product portfolio consists of three highly complementary product and service sets: EKINOPS 360, OneAccess and Compose.

EKINOPS 360 provides optical transport solutions for metro, regional and long-distance networks with WDM for high-capacity point-to-point, ring and optical mesh architectures, and OTN for improved bandwidth utilization and efficient multi-service aggregation.

OneAccess offers a wide choice of physical and virtualized deployment options for Layer 2 and Layer 3 access network functions.

Compose supports service providers in making their networks software-defined with a variety of software management tools and services, including the scalable SD-WAN Xpress.

As service providers embrace SDN and NFV deployment models, Ekinops enables future-proofed deployment today, enabling operators to seamlessly migrate to an open, virtualized delivery model at a time of their choosing.

A global organization, Ekinops (EKI) - a public company traded on the Euronext Paris exchange - is headquartered in Lannion, France, and Ekinops Corp., a wholly-owned subsidiary, is incorporated in the USA.

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Name : Ekinops
Mnemonic code : EKI
Number of shares : 25,415,505

For more information, visit www.ekinops.com