OneAccess Powers Business-in-a-Box Integrated Connectivity Solution for SMBs

First significant service rollout by an EMEA Tier 1 Operator

PARIS, 22 January 2018 - EKINOPS (Euronext Paris - FR0011466069 — EKI) announces that its subsidiary OneAccess, a telecom network access and virtualization specialist, today unveils a communications technology suite that enables Telco operators to deliver a 'Business-in-a-Box' solution that addresses the fundamental unified communications needs of small to medium sized business (SMB) customers via a single, integrated managed service.

OneAccess' ONE425/ONE545 routers allow Telco operators to deliver bundles of an on-board, IP-converged data and voice services at a price-point suited to the SMB market place, including IP-PBX, high-speed Internet up to 100 Mbps, support for up to 50 VoIP lines, WiFi connectivity and security as a single, fully managed package.

The Business-in-a-Box service is designed to accommodate the core business needs of SMB customers in a convenient and cost-effective solution. By consolidating a variety of services into a single offering, the solution eliminates the need for resource-challenged businesses to work with numerous vendors on their connectivity, communications and data security requirements, empowering SMBs to deliver complex systems which would otherwise be too operationally demanding.

The first commercial deployment of the technology suite has enabled a Tier 1[1] EMEA operator[2] to significantly expand its SMB customer base and generated revenues of well over one million euros in just 12 months for OneAccess.

 "This solution is a great illustration of OneAccess' key expertise and commitment to the operator community," says Didier Brédy, CEO, OneAccess Networks. "We expressly design connectivity solutions that enable operators and service providers to meet the needs of their customers with competitive and cost-effective managed services. Our platforms help operators like this major player in EMEA to migrate their customers into the Cloud so they can realize all the operational benefits without incurring huge CAPEX costs. We're delighted with the tangible ongoing success of this deployment and the positive impact the partnership is already having for this Tier 1 service provider's SMB customers."

---

[1] Tier 1 operator defined as €10bn+ annual revenues per annum.

[2] Contractual confidentiality prevents OneAccess from disclosing the operator's name.

Contact

For further media information, or to schedule an interview with Ekinops/OneAccess, please contact Lucy Horsman, iseepr

+44 (0) 113 350 1922 / lucy@iseepr.co.uk

About EKINOPS

Ekinops is a leading provider of open and fully interoperable Layer 1, 2 and 3 solutions to service providers around the world. Our programmable and highly scalable solutions enable the fast, flexible and cost-effective deployment of new services for both high-speed, high-capacity optical transport as well as virtualization-enabled managed enterprise services.

Our product portfolio consists of two highly complementary product sets. One, marketed under the Ekinops 360 brand name, provides a single, fully integrated platform for metro, regional, and long-haul applications. The other, marketed under the OneAccess brand name, provides a wide choice of physical and virtualized deployment options for Layer 2 and Layer 3 network functions.

As service providers embrace SDN and NFV deployment models, Ekinops' solutions enable them to deploy today in the knowledge that they can seamlessly migrate to an open virtualized delivery model at a time of their choosing.

A global organization, with operations in 4 continents; Ekinops (EKI) - a public company traded on the Euronext Paris exchange - is headquartered in Lannion, France, and Ekinops Corp., a wholly-owned subsidiary, is incorporated in the USA.

EKI
LISTED
EURONEXT

Name : Ekinops
ISIN Code : FR0011466069
Mnemonic code : EKI
Number of shares : 21,242,747

For more information, visit **www.ekinops.net**